

Questions and Answers

Post-Monetization Market Assessment for IESC ATraCSI Project RFP-001-2024

1. The RFP has an estimated award value of \$56,000 to 66,000. The work requested covers large monetization for a regional program, and the monetization itself resulted in a tender across the CAFTA-DR region and two sales involving multiple buyers in two countries. Given that travel will be required, and some data for validation purposes may need to be purchased, is this budget definitive or is it a suggested range?
 - a. **IESC would like to stay as close to this budget range as possible. If there is a clear need to purchase data, those costs might be in addition to the total estimated budget. Such costs should be clearly identified and detailed in the budget .**

2. The budget template provides space for submitting the costs of staff time in days for five separate deliverables. However, it does provide an area to enter the costs associated with travel, data purchases, telecommunications, survey tools, and other direct expenses that relate to undertaking the project. Where are responders to the RFP supposed to provide those budgeted costs?
 - a. **The budget template was duly updated and can be found at: [Current Procurements - IESC](#)**

3. The RFP discusses assessing the impact of the monetization in the Dominican Republic and Honduras. It also says the tender involved multiple bidders in the multiple countries. How does IESC envision documenting the impact on other regional buyers that may have submitted bids but ultimately were not awarded or did not receive any tonnage? Should travel to those countries for interviews and data collection be contemplated? Or should that be captured from desk research and online surveys/interviews?
 - a. **The report should assess the impact of monetization in the countries where the monetization took place. The data from the countries where sales did not occur, should be for context only and should be captured via desk research and online surveys/interviews.**

4. Is the page-count for the report a recommendation, requirement, or an estimate?
 - a. **The page-count for the report is an estimate. IESC encourages contractors to use enough space to ensure the report is comprehensive. However, the report should be concise and clear, free of redundancies, easy for the reader to follow, and address all required information as per the RFP and any IESC and USDA feedback.**