

Request for Quotations (RFQ)

Request for Quotations RFQ-2024-001

Issue Date:	1/10/2024
Closing Date:	1/24/2024
Closing Time:	5pm Tbilisi, Georgia
Program Title:	Industry-led Skills Development Program

Purpose:

Improving Economies for Stronger Communities (IESC) is a U.S.-based nonprofit organization implementing the USAID Industry-led Skills Development Program in Georgia.

The USAID Industry-led Skills Development Program seeks interested parties to provide quotations for construction simulators and conversion kits, including freight, installation, and training, as described in **Attachment A: Statement of Work**. All quotations must be valid for a minimum of ninety days.

Instructions to Bidder:

A. Submission of offers

Each offeror must submit its quotation to the following email address: ghanley@iesc.org before the deadline specified above in this solicitation.

Best offer proposals are requested. It is anticipated that a contract will be awarded solely on the basis of the original offers received. However, IESC/Industry-led Skills Development Program reserves the right to conduct discussions, negotiations and/or request clarifications prior to awarding a contract.

B. Quotation specifications

See **Attachment A: Statement of Work** for additional details on the equipment and services for quotation and delivery specifics.

The quotation must be on official letterhead or official quotation format of the offeror. An example price table is included in **Attachment B: Budget Template** and can be utilized by offerors as needed.

The quotation must in English, expressed in U.S. dollars, and include the following information:

1. Detailed technical specifications of the quoted equipment.

2. Detailed information on the price of the equipment, installation, training, freight, and tax costs as applicable, as well as any other costs, broken down by each unit of equipment and the unit price of each. Quotations must be inclusive of all anticipated costs; no other costs, taxes, and/or fees may be added later. Note that the Industry-led Skills Development Program is VAT exempt in Georgia.
3. A proposed delivery, installation, and training schedule. IESC anticipates that the equipment must be delivered and installed by March 15, 2024 and that training on the equipment use and maintenance must be completed by May 15, 2024.
4. The offeror's terms of agreement.
5. The offeror's terms of payment.
6. The validity duration of the quotation.

In addition, offerors responding to this RFQ are requested to submit the following documents as attachments to their quotation:

1. A scanned version of company registration or business license.
2. Three references from previous organizations procuring similar equipment/services. The information supplied must include a.) the name, address, contact person, and current phone number of the organization for which services were performed.
3. Offerors may include brochures or other marketing materials on their organization and/or the offered equipment. This is not required.

All equipment offered in response to the RFQ must be new, no used equipment will be accepted.

C. Eligibility Requirements

Offerors must be registered entities in their primary country of operation. The eligible USAID geographic source and nationality codes for offerors are 937 and 110, which include the United States, the cooperating country/recipient country (Georgia), independent states of the former Soviet Union, and developing countries other than advanced developing¹.

Bidders must provide quotations in English. By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S. Government. IESC will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.

D. Evaluation and Award

¹ USAID defines an "advanced developing country" as a country that the World Bank categorizes as an "upper middle income" country. The World Bank list of countries by income can be found here: <https://datahelpdesk.worldbank.org/knowledgebase/articles/906519-world-bank-country-and-lending-groups> If an offeror's country of registration is outside of the U.S. or Georgia, they are eligible if their country of registration is listed under either "low-income economies" or "lower-middle income economies".



The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, and meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a lowest-price, technically-acceptable (LPTA) basis.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed “non-responsive” and thereby disqualified from consideration. IESC/Industry-led Skills Development Program reserves the right to waive immaterial deficiencies at its discretion.

The anticipated contract type for this procurement will be a firm fixed priced contract.

It is anticipated that IESC will contract for the full quantities of equipment and services described in this RFQ. However, IESC reserves the right to contract for less or more quantities and/or services at its discretion. An offeror may present a quotation for less than the requested services but IESC’s preference is for quotations that address the complete technical solution.

IESC reserves the following rights:

- While preference will be given to offerors who can address the full technical requirements of this RFQ, IESC may issue a partial award or split the award among various suppliers, if in the best interest of the USAID Industry-led Skills Development Program.
- IESC may cancel this RFQ at any time.
- This is an RFQ only. Issuance of this quotation does not in any way obligate IESC or USAID to award a subcontract, nor does it commit IESC or USAID to pay for cost incurred in the preparation and submission of the quotation.

E. Regulations

Please be advised that any contract/purchase order resulting from this solicitation will be awarded under a prime USAID contract and as such, IESC is required to flow down Federal Acquisition Regulation (FAR) and USAID regulatory supplements (AIDAR). Full text FAR and AIDAR Clauses may be found at

<https://www.acquisition.gov/browsefar> and
<https://www.usaid.gov/ads/policy/300/aidar>

The clauses that apply to the anticipated contract follow.

Clauses Incorporated by Reference:

- 1.** FAR 52.215-2 Audit and Records – Negotiation (October 2010) (paragraph “d” only)
- 2.** FAR 52.222-50 Combatting Trafficking in Persons (March 2015) (excluding paragraph “h” Compliance Plan)
- 3.** FAR 52.227-14 Rights in Data – General (May 2014)

4. AIDAR 752.7037 Child Safeguarding (August 2016)

5. FAR 52.203-99 Prohibition on Contracting with Entities that Require Certain Confidentiality Agreements (April 2015)

Required full text clauses:

1. Executive Orders on Terrorism Financing (February 2002)

The Subcontractor is reminded that U.S. Executive Orders and U.S. Law prohibit transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the Subcontractor to ensure compliance with these Executive Orders and laws. The Contractor is reminded that U.S. Executive Orders (including E.O. 13224) and U.S. law prohibit transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the legal responsibility of the contractor to ensure compliance with these Executive Orders and laws.

FAR 25.701 prohibits agencies and their contractors and subcontractors from acquiring any supplies or services from individuals or organizations, if any proclamation, Executive Order, Office of Foreign Assets Control (OFAC) regulations, or statute administered by OFAC would prohibit such a transaction. Accordingly, the Contracting Officer must check the U.S. Department of the Treasury's OFAC List to ensure that the names of the Contractor and proposed subcontractors (and individuals from those organizations who have been made known to them), are not on the list. Mandatory FAR clause 52.225-13 "Restrictions on Certain Foreign Purchases" is included by reference in Section I.1 of this Subcontract. By accepting this Subcontract, the Subcontractor acknowledges and agrees that it is aware of the list as part of its compliance with the requirements of that clause. This clause must be included in all subcontracts/sub awards issued under this Subcontract.

A list of individuals and organizational names that are the subject of this Executive Order can be found at the web site of the Office of Foreign Assets Control (OFAC) within the U.S. Department of Treasury. The address of this web site is <http://treasury.gov/ofac>.

2. Prohibition on the Use of Federal Funds to Promote, Support, or Advocate the Legalization or Practice of Prostitution – TIP Acquisition (May 2007)

(i) The U.S. Government is opposed to prostitution and related activities, which are inherently harmful and dehumanizing, and contribute to the phenomenon of trafficking in persons. None of the funds made available under this contract may be used to promote, support, or advocate the legalization or practice of prostitution. Nothing in the immediately preceding sentence shall be construed to preclude assistance designed to ameliorate the suffering of, or health risks to, victims while they are being trafficked or after they are out of the situation that resulted from such victims being trafficked.

(i)The Contractor shall insert this clause, in its entirety, in all sub-awards under this award.

(ii)This provision includes express terms and conditions of the contract and any violation of it shall be grounds for unilateral termination of the contract, in whole or in part, by IESC prior to the end of the term.

3. 52.204-25 PROHIBITION ON CONTRACTING FOR CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT (AUG 2020)

(a) *Definitions.* As used in this clause—

Backhaul means intermediate links between the core network, or backbone network, and the small subnetworks at the edge of the network (e.g., connecting cell phones/towers to the core telephone network). Backhaul can be wireless (e.g., microwave) or wired (e.g., fiber optic, coaxial cable, Ethernet).

Covered foreign country means The People’s Republic of China.

Covered telecommunications equipment or services means—

- (1) Telecommunications equipment produced by the following companies:
 - Huawei Technologies Company
 - ZTE Corporation
 - Hytera Communications Corporation
 - Hangzhou Hikvision Digital Technology Company
 - Dahua Technology Company
 - or any subsidiary or affiliate of such entities;
- (2) For the purpose of public safety, security of Government facilities, physical security surveillance of critical infrastructure, and other national security purposes, video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company (or any subsidiary or affiliate of such entities);
- (3) Telecommunications or video surveillance services provided by such entities or using such equipment; or
- (4) Telecommunications or video surveillance equipment or services produced or provided by an entity that the Secretary of Defense, in consultation with the Director of National Intelligence or the Director of the Federal Bureau of

Investigation, reasonably believes to be an entity owned or controlled by, or otherwise connected to, the government of a covered foreign country.

Critical technology means—

- (1) Defense articles or defense services included on the United States Munitions List set forth in the International Traffic in Arms Regulations under subchapter M of chapter I of title 22, Code of Federal Regulations;
- (2) Items included on the Commerce Control List set forth in Supplement No. 1 to part 774 of the Export Administration Regulations under subchapter C of chapter VII of title 15, Code of Federal Regulations, and controlled-
 - (i) Pursuant to multilateral regimes, including for reasons relating to national security, chemical and biological weapons proliferation, nuclear nonproliferation, or missile technology; or
 - (ii) For reasons relating to regional stability or surreptitious listening;
- (3) Specially designed and prepared nuclear equipment, parts and components, materials, software, and technology covered by part 810 of title 10, Code of Federal Regulations (relating to assistance to foreign atomic energy activities);
- (4) Nuclear facilities, equipment, and material covered by part 110 of title 10, Code of Federal Regulations (relating to export and import of nuclear equipment and material);
- (5) Select agents and toxins covered by part 331 of title 7, Code of Federal Regulations, part 121 of title 9 of such Code, or part 73 of title 42 of such Code; or
- (6) Emerging and foundational technologies controlled pursuant to section 1758 of the Export Control Reform Act of 2018 (50 U.S.C. 4817).

Interconnection arrangements means arrangements governing the physical connection of two or more networks to allow the use of another's network to hand off traffic where it is ultimately delivered (e.g., connection of a customer of telephone provider A to a customer of telephone company B) or sharing data and other information resources.

Reasonable inquiry means an inquiry designed to uncover any information in the entity's possession about the identity of the producer or provider of covered telecommunications equipment or services used by the entity that excludes the need to include an internal or third-party audit.

Roaming means cellular communications services (e.g., voice, video, data) received from a visited network when unable to connect to the facilities of the home network either because signal coverage is too weak or because traffic is too high.

Substantial or essential component means any component necessary for the proper function or performance of a piece of equipment, system, or service.

(b) *Prohibition.*

(1) Section 889(a)(1)(A) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2019, from procuring or obtaining, or extending or renewing a contract to procure or obtain, any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. The Contractor is prohibited from providing to the Government any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR [4.2104](#).

(2) Section 889(a)(1)(B) of the John S. McCain National Defense Authorization Act for Fiscal Year 2019 (Pub. L. 115-232) prohibits the head of an executive agency on or after August 13, 2020, from entering into a contract, or extending or renewing a contract, with an entity that uses any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception at paragraph (c) of this clause applies or the covered telecommunication equipment or services are covered by a waiver described in FAR 4.2104. This prohibition applies to the use of covered telecommunications equipment or services, regardless of whether that use is in performance of work under a Federal contract.

(c) *Exceptions.* This clause does not prohibit contractors from providing—

- (1) A service that connects to the facilities of a third-party, such as backhaul, roaming, or interconnection arrangements; or
- (2) Telecommunications equipment that cannot route or redirect user data traffic or permit visibility into any user data or packets that such equipment transmits or otherwise handles.

(d) *Reporting requirement.*

- (1) In the event the Contractor identifies covered telecommunications equipment or services used as a substantial or essential component of any

system, or as critical technology as part of any system, during contract performance, or the Contractor is notified of such by a subcontractor at any tier or by any other source, the Contractor shall report the information in paragraph (d)(2) of this clause to the Contracting Officer, unless elsewhere in this contract are established procedures for reporting the information; in the case of the Department of Defense, the Contractor shall report to the website at <https://dibnet.dod.mil>. For indefinite delivery contracts, the Contractor shall report to the Contracting Officer for the indefinite delivery contract and the Contracting Officer(s) for any affected order or, in the case of the Department of Defense, identify both the indefinite delivery contract and any affected orders in the report provided at <https://dibnet.dod.mil>.

- (2) The Contractor shall report the following information pursuant to paragraph (d)(1) of this clause
- (i) Within one business day from the date of such identification or notification: the contract number; the order number(s), if applicable; supplier name; supplier unique entity identifier (if known); supplier Commercial and Government Entity (CAGE) code (if known); brand; model number (original equipment manufacturer number, manufacturer part number, or wholesaler number); item description; and any readily available information about mitigation actions undertaken or recommended.
 - (ii) Within 10 business days of submitting the information in paragraph (d)(2)(i) of this clause: any further available information about mitigation actions undertaken or recommended. In addition, the Contractor shall describe the efforts it undertook to prevent use or submission of covered telecommunications equipment or services, and any additional efforts that will be incorporated to prevent future use or submission of covered telecommunications equipment or services.
 - (e) *Subcontracts.* The Contractor shall insert the substance of this clause, including this paragraph and excluding paragraph (b)(2), in all subcontracts and other contractual instruments, including subcontracts for the acquisition of commercial items.

Attachment A

Statement of Work

The USAID Industry-led Skills Development Program is inviting interested parties to supply quotations for the the below listed equipment and services.

The expected delivery date is on or before March 15, 2024. Training on the use and maintenance of the equipment is expected to be completed by May 15, 2024. The delivery location for the items described in this RFQ is as follows: #28 N.Nikoladze Street, Zestaponi, Georgia. Each offeror is expected to provide an estimate (in calendar days) of the delivery and training timeframe (after receipt of order). The delivery and training timeframe presented in any offers in response to this RFQ must be honest, accurate, and upheld in the performance of any resulting subcontract or order.

Please provide quotations for the following goods/services:

	Name	Quantity
1	<p><u>Hydraulic Excavator Simulator System with Simulator Mobility Kit</u> System Design</p> <ul style="list-style-type: none"> • Standard SAE and Backhoe Loader style control patterns • Joystick controls • Buttons and switches include: Travel Speed Control, Automatic Engine Speed Control, Travel Alarm Cancel Switch, Work Tool Control, Light Switch, Upper Window Wiper, Upper Window Washer, Heavy Lift Control, Fine Swing Control, Lower Window Wiper, Lower Window Washer, Overload Warning Device, Engine Start Switch, Engine Speed Control, Quick Couple Control and Manual Low Idle. o Left pod includes: Hydraulic Lockout Control, Horn and Joystick Control. o Right pod includes: Engine Start Switch, Travel Speed Control, Automatic Engine Speed Control, Travel Alarm Cancel Switch, Work Tool Control, Light Switch, Upper Window Wiper, Upper Window Washer, Heavy Lift Control, Fine Swing Control, Lower Window Wiper, Lower Window Washer, Overload Warning Device, Engine Start Switch, Engine Speed Control, Quick Couple Control, Manual Low Idle and Joystick Control. • Foot pedals with travel levers (tramping forward/backward, counter rotate) • Keyboard and mouse for easy navigation of software. • Durable tubular steel frame • Operator’s seat that slides forward and backward on frame and tilts forward and backward. • Fully functional seat belt with sensor connected to computer software. • Computer requirements: <ul style="list-style-type: none"> o Base Unit – Dell Precision T5820 (Processor- Intel) o Memory – 8GB o Video Card o Operating System – Windows 10 Professional, x64, English • Monitor stand with three vertically hung 43” LED 1080P • Power requirements: Simulator-100 – 250V – 50/60HZ power supply, PC-100-250V – 50/60hz power supply, Monitor-100 – 250V – 50/60HZ power supply 	1 item
2	<p><u>M-Series Motor Grader Simulator System with Simulator Mobility Kit</u> System Design</p> <ul style="list-style-type: none"> • Caterpillar authentic OEM controls • Buttons and switches include: <ul style="list-style-type: none"> o Right pod includes: Blade Pitch Control Forward and Backward, Centershift Left and 	1 item

	<p>Right, Blade Lower/Blade Float Right Side, Blade Lift Right Side, Blade Sideshift Control (left and right), Twist to Turn Blade Clockwise/Counter Clockwise, Parking Switch, Throttle Resume/Decal Switch, Manual Differential Lock Control, Engine Start Switch, Turn Signal, Horn, Switches: All-wheel Drive Control Dial, All-wheel Drive Mode Switch, Centershift Lock Switch, Regeneration Switch, Head/Tail Lights, Blade Cushion Switch, Cab Flood Lights, Front/Rear Work Lights, Implement Lockout Switch, Auto Differential Lock, Autoshift Switch, Throttle Hold Mode Switch, Throttle Set/Accel. Switch and Ripper/Scarifier Control Roller.</p> <ul style="list-style-type: none"> o Left pod includes: Blade Lower/Blade Float Left Side, Steer Left/Right, Blade Lift Left Side, Up/Down Shift, Wheel Lean Left/Right, Automatic Articulation Centering Control, Transmission Control Switch R>N>F and Twist for Left/Right Articulation. • Pedal Plate includes Accelerator, Service Brake and Transmission Modulator Control (Inching Pedal). • Keyboard and mouse for easy navigation of software • Durable tubular steel frame • Operator's seat that slides forward and backward on frame and tilts forward and backward. • Fully functional seat belt with sensor • Computer requirements: <ul style="list-style-type: none"> o Base Unit – Dell Precision (Processor – Intel) o Memory – 16GB o Video Card o Operating System – Windows 10 Professional, x64, English language • Two monitor stands with three (3) three 43" LED 1080P vertically hung TVs (front) and one (1) 43" LED 1080P TV horizontally hung (rear) • Power requirements: Simulator-100 – 250V – 50/60HZ power supply, PC-100-250V – 50/power supply, Monitor-100 – 250V – 50/60HZ power supply 	
3	<p><u>Backhoe Loader Conversion Kit</u> System Design</p> <ul style="list-style-type: none"> • Standard SAE and Backhoe Loader style control patterns • Buttons and switches include: parking brake switch, engine ignition switch, dual mode enable switch, dual mode indicator, camera change switch, boom lock, right stabilizer, left stabilizer, throttle, QC switch 1, QC switch 2, implement disable switch, auto shift switch, hazard switch, AWD switch, QC switch, ride control switch, turn signal control, steering wheel and transmission direction control. • Joystick controls <ul style="list-style-type: none"> o Left joystick control includes: stick/swinging operations (hoe), horn and dual mode trigger. o Right joystick control includes: boom/bucket operations (hoe)//loader bucket operations, transmission direction control, extendable stick, transmission neutralizer button and manual kickdown button. • Foot pedals include: accelerator pedal, right service brake and left service brake. 	1 item
4	Annual warranty (total of 3 years, cost to be broken down by each year)	3 years
5	Annual support (total of 3 years, cost to be broken down by each year)	3 years
6	Freight for each item	3 items
7	Installation for each item	3 items
8	Training for staff on use and maintenance for each item	3 items

Attachment B
Budget Template

Example Price Quotation Table for equipment and any associated delivery or other costs:

Equipment and service items	Cost per unit	No. of units	Total Cost
Total U.S. Dollar			